

conduit (n):

- an agency or means of access, communication, & connection.

Ultimately, the Portage Development Board's goal is to create and keep family sustaining employment. Located conveniently in the midst of northeastern Ohio's urban centers, Portage County offers excellent accessibility to a well-developed transportation network, major urban markets, a well-educated and experienced labor force and some of the finest educational, cultural, and recreational opportunities available anywhere.

The Portage Development Board helps create and retain jobs by coordinating economic development activities. Those activities encourage retention, expansion and attraction of business. PDB also assists businesses and educational institutions in cultivating a qualified workforce and helps sustain mutually-beneficial relationships with private and public sector collaborators that influence the quality of life and business.

"We appreciate the great working relationship our city has established with the Portage Development Board. We find their staff to be very professional, knowledgeable and truly concerned about customer service. We believe that the PDB shares our vision of collaboration and regionalism. When communities work together in this manner, we all grow and prosper!"

— David G. Kline
Mayor, City of Tallmadge

"The Portage Development Board hit its stride in 2013, affirming its role as an impact player that brings ideas, connections and resources to the table for development projects big and small that show promise in Portage County. Kent has leaned heavily on the staff expertise and network contacts to keep momentum moving forward in Kent."

— David Ruller
City Manager, City of Kent



Six C

- Starting in January 2012 PDB assisted company with site search.
- Through PDB's web site, Six C was connected to the site they eventually purchased in February 2013.
- PDB connected with Jobs Ohio to discuss incentives; Company decided not to take any incentives.
- PDB connected company with Portage Workforce Connection, Maplewood Career Center, and Fortis College to assist with workforce development.

Companies use PDB as a Conduit to vital resources for development.

Conserveacube LLC

- PDB started working with company on a site search in March 2013.
- From our database, PDB connected the company with several buildings that fit within the company's parameters.
- From these buildings, they found a building that fit their needs.
- To address company's concerns about the building, PDB connected the company with our partners FirstEnergy and County Building Department.
- The company signed its lease on the building in September 2013.
- Finally, PDB connected the company with the Portage Workforce Connection to assist with recruiting workers.



"On behalf of Tell Realty and Holiday Industrial Park, LLC, I want to thank PDB in your perseverance in finding us a tenant at 1162 Holiday Drive. The new Tenant is making strides to get his business set up which will also benefit our local economy in creating new jobs. A win-win for everyone!"
— Earl Getz Vice President, Holiday Industrial Park LLC



Bang of Ohio

- Starting in March 2013, PDB and its partners Brimfield Township and the City of Tallmadge worked with Bang Printing to keep the former Hess Printing facility in Portage County.
- Bang was in the process of acquiring Hess, and was considering closing the Brimfield Township operation and consolidating it into an existing facility in the State of Illinois.
- PDB connected Bang Printing with Jobs Ohio, resulting in an incentive package in October 2013 that convinced Bang to keep the Brimfield Township facility and consolidate the Illinois facility.
- Finally, PDB connected the company with the Portage Workforce Connection to assist with recruiting workers.

"The responsiveness of the Portage Development Board team and their partner JobsOhio, helped our company to stay and grow in Portage County"
— Jerry Haywood President, Bang of Ohio

2013 Project Completion Dates Listed with Partners (conduits) Involved

January: KSU - PCPA

MAC LLT - Jobs Ohio, PWC, City of Kent

Premalux/Accubend - City of Aurora, MVEDC, JobsOhio, PWC

February: Six C - JobsOhio, PWC, Maplewood, Fortis

March: Macromeric/Saco Polymers - City of Aurora, MVEDC and NDS

April: Anderson Custom Pultrusions - City of Aurora

May: Catacel - JobsOhio, NDS, City of Ravenna

August: Eaton Corporation - City of Aurora, JobsOhio, PWC

September: Conserveacube LLC - PWC, First Energy and County

Smithers-Oasis Company - City of Kent

September: Bang of Ohio, Inc. - Jobs Ohio, PWC, Brimfield Township and City of Tallmadge

KEY: Maplewood - Maplewood Career Center; SC PC- Development Finance; Authority of Summit County; PC PA- Portage County Port Authority; MVEDC- Mahoning Valley Economic Development Corporation; PWC- Portage Workforce Connection; NDS- Neighborhood Development Services; GCP- Greater Cleveland Partnership

2013 Project Summary

Jobs and Payroll	Jobs Created and Retained	New Direct Payroll	Average Payroll Per Employee
	1,069	\$54,005,640	\$50,520

Capital Investment

Total Capital Investment
\$77,075,640

Community Investment

Manufacturers Coalition: The Portage County Manufacturers Coalition (PCMC) stemmed from PDB's Workforce Development Committee in 2013, as a direct result of collective input from Portage County companies. It provides a solution to one of the most common challenges among the manufacturing community: despite high unemployment levels, manufacturers are unable to find the skilled talent to maintain stability and fuel growth and expansion.

One of PCMC's primary goals is to create a single, common voice for local manufacturers to communicate their needs to the education and workforce development communities. Working together as a cohesive group will provide a greater more effective means to help address this workforce problem and open up opportunities that individually they cannot afford to pursue.

Portage County Business Roundtable: The Business Roundtable was created by PDB and their community partners to provide knowledge of resources available to Portage County businesses. Previous topics include: Small Business Development Center, Expanding into Government and International Markets, Finding and Hiring Quality Employees, and many more.

Portage County Port Authority: The Portage County Port Authority (PCPA) was created by the Portage County Board of Commissioners to provide an additional economic development tool for Portage County. The PCPA serves as a conduit for financing and also a vehicle for development and redevelopment. The area of jurisdiction of the Port Authority includes all of Portage County, with the exception of those townships which currently have a Port Authority.

YEAR IN REVIEW 2013

	Six C	Macromerit/Saco	Premalux/Accubend	MAC LTT	KSU	Anderson
Start Date	1/17/12	2/15/12	7/13/12	12/12/12	8/7/12	9/14/12
Project Location	Rootstown Township	City of Aurora	City of Aurora	City of Kent	City of Kent	City of Aurora
Jobs Created	250	6	9	50	0	12
Jobs Retained	0	27	5	98	0	68
Partners (conduits)	JobsOhio, PWC, Maplewood, Fortis	City of Aurora, MVEDC and NDS	City of Aurora, MVEDC, JobsOhio, PWC	JobsOhio, PWC, City of Kent	PCPA	City of Aurora

	Conservacube	Bang of Ohio Inc	Catacel	Eaton Corporation	Smithers-Oasis	Air Enterprises
Start Date	3/13/13	3/21/13	10/18/11	7/30/13	2/4/13	10/22/13
Project Location	Brimfield Township	Brimfield Township	City of Ravenna	City of Aurora	City of Kent	City of Streetsboro
Jobs Created	12	100	20	30	17	100
Jobs Retained	0	247	18	0	0	0
Partners (conduits)	PWC, First Energy and County	Jobs Ohio, PWC, Brimfield Township and City of Tallmadge	JobsOhio, NDS, City of Ravenna	City of Aurora, JobsOhio, PWC	City of Kent	City of Streetsboro and Jobs Ohio

KEY: Maplewood - Maplewood Career Center; SC PC- Development Finance; Authority of Summit County; PC PA- Portage County Port Authority; MVEDC- Mahoning Valley Economic Development Corporation; PWC- Portage Workforce Connection; NDS- Neighborhood Development Services; GCP- Greater Cleveland Partnership

FirstEnergy's Economic Impact Report

Includes jobs, payroll, output and tax revenues of companies assisted by FirstEnergy as well as secondary impacts at other local businesses. Includes only impacts created in 2013. Additional impacts will be generated in future years.

Total new jobs supported

1,769

Household spending supported

\$59,832,044

Total new payroll supported

\$78,853,204

Total value economic impact

\$352,517,091

A special thanks to the people who made this possible in 2013

Contributors:

- * AMETEK Inc.
- Akron CNC Training Center
- * Bennett Land Title Agency, LLC
- Bob Brehmer- NAI Daus
- * Brimfield Township
- Chris Smeiles - Cutler Real Estate
- * City of Aurora
- * City of Kent
- * City of Ravenna
- * City of Streetsboro
- City of Tallmadge
- * Davey Tree Expert Co.
- * Delta Systems, Inc.
- * Downtown Mantua Revitalization
- Escott & Company LLC
- * FirstEnergy Corp/ First Energy
- Foundation
- First Merit Bank
- * Fortis College
- * Geis Companies
- * Hiram College
- * Hometown Bank
- * Huntington National Bank
- * Infinity Resources, Inc.
- * Jack Kohl II
- Jeff Hunt
- JP Morgan Chase Bank
- * Kent State University
- * Key Bank
- * Mantaline Corporation
- * Maplewood Career Center
- Middlefield Banking Co.
- M.O.M.S. Office
- Neighborhood Development Services
- * Northeast Ohio Medical University (NEOMED)
- * PartsSource, Inc.
- PNC Bank
- * Portage Community Bank
- * Portage County Board of Commissioners
- * Portage County Educational Service Ctr
- * Portage County Port Authority
- * Portage County Regional Planning
- Record Publishing
- Renewable Lubricants
- * Robinson Memorial Hospital
- Roetzel & Andress
- * Ronald L. Burbick
- * Scott J. Casto
- Schlabig & Associates
- Schneller
- * Sigma Intl. - T.N. Bhargava
- * The Portage Foundation
- * **Members on the board**

- * The Schipper Group/Brimfield Crossings
- * Village of Garrettsville
- * Yank Heisler

Executive Committee:

Chair: Elizabeth Barry- President
Delta Systems Inc.

Vice-Chair: Steve Colecchi- Pres./CEO,
Robinson Memorial Hospital

Treasurer/Sec: Sabrina Christian-Bennett,
Branch Manager
Bennett Land Title Agency, LLC

David Ruller- City Manager
City of Kent

Maureen T. Frederick
Portage County Board of Commissioners

Glenn Broska- Mayor
City of Streetsboro

Gregg Floyd- Senior VP for Finance
and Administration
Kent State University

Patrick Covey- Chief Operating Officer,
Davey Tree

Kevin Lewis- President
Portage Community Bank



Meet the PDB Team...



Brad Ehrhart
President

Brad joined the Portage Development Board in September of 2011. Prior to the PDB, Brad served as the Executive Director of the Clarion County Economic Development Corporation, and also as the Assistant Director of Penn-Northwest Development Corporation. Brad began his career in 1985 at the PA Dept. of Commerce where he served as a policy analyst and the Manager of Reverse Investment (Europe). Brad holds a Master of Science in Public Management and Policy degree from Carnegie-Mellon University. His undergraduate degree in History and Economics comes from Duquesne University.



Diana Fierle
Economic
Development
Specialist

Diana has worked in Portage County's economic development efforts since 1992, giving her more than 20 years experience in economic development. Diana transitioned with the agency in 1999 when it became a department of county government, and again in 2011 when it became the Portage Development Board. Her current position is Economic Development Specialist, a full-time professional position, to assist with the Portage County Business Retention and Expansion Program.



Taylor Daniel
Marketing/
Clerical Specialist

Taylor Daniel is the Marketing/Clerical Specialist at the Portage Development Board. Taylor joined PDB in May of 2012, as an intern, and was promoted to her current, full-time position in June of 2013. She is a graduate of Rocky River High School, and attended Kent State University.

Portage Development Board 2013 in Review

2013

PORTAGE
DEVELOPMENT BOARD

Stay • Grow • Start-up • Locate

217 S. Chestnut St.
Ravenna, Ohio 44266
Phone: (330) 297-3470
Fax: (330) 297-3472

www.portagedevbd.org